



BID COMMITTEE CONTRACT AWARD

Award of Request for Proposal No. 9119-16-7030 to Alternative Living Solutions Inc, 640847 Ontario Ltd. O/A(Roycroft Motel), Maple Leaf Motel and New Lido Inc. for the provision of Hotel/Motel Services for Directly Operated Shelters

Date:	March 29, 2016
To:	Bid Committee
From:	Director, Purchasing and Materials Management

RECOMMENDATIONS

The Director of Purchasing and Materials Management recommends that the Bid Committee grant authority to award the following contract:

Call No:	Request for Proposal # 9119-16-7030
Description:	<p>To procure cost effective hotels and/or motels that the City's Shelter, Support & Housing Administration Division (SSHA) can call upon to provide emergency shelter services on an as required basis. The hierarchy of the hotels and or/or motels will be established through the evaluation of proposals and invariably by the geographic locations of the facilities and amenities proposed. The City acknowledges that availability is dependent upon vacancy.</p> <p>The Award is for four (4) proponents for a period of approximately five (5) years from the date of award to December 31, 2020.</p>
Recommended Proponents:	<ol style="list-style-type: none"> 1. Alternative Living Solutions Inc. 2. Maple Leaf Motel 3. New Lido Inc. 4. 640847 Ontario Ltd. O/A Roycroft Motel
Contract Award Value:	<p>Alternative Living Solutions Inc</p> <p>From Date of Award to December 31, 2020:</p> <p>\$ 680,000.00 net of all applicable taxes and charges</p> <p>\$ 768,400.00 including all applicable taxes and charges</p> <p>\$ 691,968.00 net of HST recoveries</p>

	<p>Maple Leaf Motel</p> <p>From Date of Award to December 31, 2020: \$ 1,010,000.00 net of all applicable taxes and charges \$ 1,141,300.00 including all applicable taxes and charges \$ 1,027,776.00 net of HST recoveries</p> <p>New Lido Inc.</p> <p>From Date of Award to December 31, 2020: \$ 3,540,000.00 net of all applicable taxes and charges \$ 4,000,200.00 including all applicable taxes and charges \$ 3,602,304.00 net of HST recoveries</p> <p>640847 Ontario Ltd. O/A (Roycroft Motel):</p> <p>From Date of Award to December 31, 2020 \$ 1,610,000.00 net of all applicable taxes and charges \$ 1,819,300.00 including all applicable taxes and charges \$ 1,638,336.00 net of HST recoveries</p> <p>Contract is expected to start on Date of Award and end on December 31, 2020.</p> <p>The total potential cost to the City for the contract awards to four (4) proponents is \$6,960,384.00 net of HST recoveries. The total potential contract awards to four (4) proponents is \$7,729,200.00 including all applicable taxes and charges and \$6,840,000.00 net of all applicable taxes and charges.</p>
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Financial Impact:

The total potential cost to the City for contract awards to four (4) proponents is \$6,960,384.00 net of HST recoveries. The total potential contract awards to four (4) proponents is \$7,729,200.00 including all applicable taxes and charges and \$6,840,000.00 net of all applicable taxes and charges.

Funding in the amount of \$1,392,076.80 is included in the 2016 Approved Operating Budget for Shelter, Support & Housing Administration in various cost centers under cost elements 4840. Funding in the amount of \$1,392,076.80 per year will be requested in 2017 – 2020 annual Operating Budget Submissions for Shelter, Support & Housing Administration.

Funding details are provided below:

Cost Centres	Account	Date of Award to Dec. 31, 2016 (net of HST recoveries)	Jan. 1, 2017 to Dec. 31, 2017 (net of HST recoveries)	Jan. 1, 2018 to Dec. 31, 2018 (net of HST recoveries)	Jan. 1, 2019 to Dec. 31, 2019 (net of HST recoveries)	Jan. 1, 2020 to Dec. 31, 2020 (net of HST recoveries)	Total (net of HST recoveries)
Various	4840	\$1,392,076.80	\$1,392,076.80	\$1,392,076.80	\$1,392,076.80	\$1,392,076.80	\$6,960,384.00

CALL SUMMARY

Ward No:	All	
Call Dates:	Issued: January 29, 2016, Closed: February 26, 2016	
# of Addenda Issued:	None	
Number of Proposals:	<p>Four (4) proposals were received, all four (4) met the mandatory requirements and were evaluated. Four (4) proposals met the 75% technical threshold score and had their cost proposals reviewed and evaluated.</p> <ol style="list-style-type: none"> 1. Alternative Living Solutions Inc. 2. Maple Leaf Motel 3. New Lido Inc. 4. 640847 Ontario Ltd. (Roycroft Motel) 	
Range of Scores:	71% to 86.54%	
Division Contacts	<p>Allison Phillips Manager Purchasing and Materials Management Division 416-397-4801 aphilli2@toronto.ca</p>	<p>Glenn Morgan Director, Program Support Shelter, Support & Housing Administration 416-397-4161 gmorgan@toronto.ca</p>

COMMENTS

For the recommended contract award, the following requirements have been met:

- (a) the firms recommended for award are the lowest bidders meeting specifications or to the highest scoring proponents based on the evaluation criteria included in the call and meeting the requirements of the call;
- (b) the appropriate Division has reviewed submissions and found the price to be reasonable, within available budget and concurs with the recommendation;
- (c) the total contract value is less than \$20 million dollars (excluding applicable taxes) and the contract term is:
 - i. for a contract funded by the operating budget, 5 years or less including any option years; or
 - ii. for a contract funded by the capital budget, within the projected term of the capital funding for the project as set out in the capital budget,

being within the authority of the Bid Committee;

- (d) there are no material written objections to the award;
- (e) the call document was advertised on the City's internet website and bids or proposals were opened publicly; and
- (f) the Fair Wage Office confirms the recommended firm understands the Fair Wage Policy and Labour Trades requirements and has agreed to comply fully.

Additional details and information for the above calls are on the file in the Purchasing and Materials Management Division.

Michael Pacholok
Director, Purchasing and Materials Management Division